



# HALO TRAINING

## CERTIFIED HALO LEADER – **AGRICULTURE** (CHL-AG)

**For busy, on-farm leaders who need to lead under pressure – not write about it.**

Leadership on the Land Is Different. There's no pause button. No time for fluff. No room for theory that doesn't work. When things go sideways – you lead through it. CHL-AG is built for that reality.

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*It gives you the tools, clarity,  
and confidence to lead in  
real time - on the ground,  
with your people.*

**where it counts.**



## PROGRAM SNAPSHOT

**PROGRAM:** Certified HALO Leader – Agriculture (CHL-AG)

**DELIVERY MODE:** In-person workshops

**LOCATION:** Mossburn, Northern Southland

**START DATE:** 28 January 2026

**DURATION:** 11 months (1 x 3-hour workshop per month)

**INVESTMENT:** \$4,137.50 NZD

**CERTIFICATION:** Certified HALO Leader – Agriculture (CHL-AG)

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## DESIGNED FOR RURAL LIFE

CHL-AG is structured around farming's natural rhythm — one short, sharp workshop per month so you stay on top of leadership without falling behind on the work.

**Each 3-hour session includes:**

- One high-performance leadership tool you can apply that day
- Group-based conversations grounded in real on-farm experience
- Practical challenges to lead better that week

***No jargon. No assignments. No wasted time.***

*Just leadership tools that work – under pressure,  
with your team, in the thick of it.*

# WHAT YOU'LL LEARN

Each session builds a critical leadership capability. Here's what's covered across the 11 workshops:

## 1 LEADERSHIP FOUNDATIONS

Clarity, presence, execution – what great rural leadership looks like. Includes: HALO Immediate Action Drill®, Real-World Intent Mapping.

## 2 SYSTEMS THINKING

See how decisions ripple across people, paddocks, and production. Includes: Systems Maps, Cause & Effect Chains.

## 3 STRATEGIC COMMUNICATION

Say less, mean more – lead with clarity and purpose. Includes: Communication Rhythm Builder.

## 4 PLANNING & COORDINATION

From daily chaos to seasonal structure – lead people through it. Includes: PACT Execution Framework®, Priority Planning Grid.

## 5 LEADING THROUGH CRISIS

Stay calm, stay clear – lead through the tough days. Includes: HALO 3F Adversity Response Model®.

## 6 HIGH-PRESSURE DECISION-MAKING

Decide fast and well – even when there's no time. Includes: RACE Decision-Making Model®.

## 7 DIFFICULT CONVERSATIONS

Say what needs to be said – without losing trust or momentum. Includes: ACT Accountability Model®, Tough Talk Framework.

## 8 TRUST-BASED RELATIONSHIPS

Trust drives action. Learn to build and lead through it. Includes: HALO Trust and Execution Model®.

## 9 POSITIVE & MOTIVATING LEADERSHIP

Keep morale up, culture strong, and teams committed. Includes: Motivation Map + Recognition Framework.

## 10 LEADING DIVERSE TEAMS

Different generations, experience levels, and personalities – lead them all. Includes: Flex-Style Communication Tool.

## 11 BUILDING SUCCESSFUL TEAMS

Lock it in. Set your rhythm. Lead with consistency. Includes: Leadership Integration Planner.

**CORE HALO TOOLS YOU'LL USE**

<b>PACT</b> Execution Framework®	<b>HALO</b> Immediate Action Drill®  Feedback Loop®	<b>RACE</b> Decision-Making Model®
<b>ACT</b> Accountability Model®	Trust & Execution Model®	<b>3F</b> Adversity Response Model®

PHOTO BY: **JEREMY PIERCE** - GREAT SOUTH PHOTOGRAPHY®**WHAT YOU'LL GAIN**

- Clear tools for fast, confident decision-making.
- More calm, clarity, and control under pressure.
- Confidence to lead across generations, teams, and tough conversations.
- Less stress. Fewer mistakes. Better team performance.
- A trusted network of rural leaders who understand the load.

**WHO IT'S FOR**

- On-farm leaders, 2ICs, and team supervisors.
- Farmers stepping into leadership roles.
- Rural professionals who manage people and decisions.
- Agri-businesses wanting leadership consistency across operations.

CHL-AG is about leading better  
– under pressure, **in real time,**  
**on the ground.**



## WHY CHL-AG STANDS APART?

Most leadership programs weren't  
built for farming. This one is.

It's practical, pressure-tested, and stripped of  
anything that wastes your time. No fluff. No lectures.  
No long-winded theory. Just straight-up leadership  
execution that works where you do.

**LET'S GET TO WORK**

