



HALO TRAINING

CERTIFIED HALO LEADER – **AGRICULTURE** (CHL-AG)

For busy, on-farm leaders who need to lead under pressure – not write about it.

Leadership on the Land Is Different. There's no pause button. No time for fluff. No room for theory that doesn't work. When things go sideways – you lead through it. CHL-AG is built for that reality.



*It gives you the tools, clarity,
and confidence to lead in
real time - on the ground,
with your people.*

where it counts.

PROGRAM SNAPSHOT

PROGRAM: Certified HALO Leader – Agriculture (CHL-AG)

DELIVERY MODE: In-person workshops

LOCATION: Fairlight Station, Northern Southland

START DATE: 28 January 2026

DURATION: 11 months (1 x 3-hour workshop per month)

INVESTMENT: \$4,137.50 NZD

CERTIFICATION: Certified HALO Leader – Agriculture (CHL-AG)



DESIGNED FOR RURAL LIFE

CHL-AG is structured around farming's natural rhythm — one short, sharp workshop per month so you stay on top of leadership without falling behind on the work.

Each 3-hour session includes:

- One high-performance leadership tool you can apply that day
- Group-based conversations grounded in real on-farm experience
- Practical challenges to lead better that week

No jargon. No assignments. No wasted time.

*Just leadership tools that work – under pressure,
with your team, in the thick of it.*

WHAT YOU'LL LEARN

Each session builds a critical leadership capability. Here's what's covered across the 11 workshops:

1 LEADERSHIP FOUNDATIONS

Clarity, presence, execution – what great rural leadership looks like. Includes: HALO Immediate Action Drill®, Real-World Intent Mapping.

2 SYSTEMS THINKING

See how decisions ripple across people, paddocks, and production. Includes: Systems Maps, Cause & Effect Chains.

3 STRATEGIC COMMUNICATION

Say less, mean more – lead with clarity and purpose. Includes: Communication Rhythm Builder.

4 PLANNING & COORDINATION

From daily chaos to seasonal structure – lead people through it. Includes: PACT Execution Framework®, Priority Planning Grid.

5 LEADING THROUGH CRISIS

Stay calm, stay clear – lead through the tough days. Includes: HALO 3F Adversity Response Model®.

6 HIGH-PRESSURE DECISION-MAKING

Decide fast and well – even when there's no time. Includes: RACE Decision-Making Model®.

7 DIFFICULT CONVERSATIONS

Say what needs to be said – without losing trust or momentum. Includes: ACT Accountability Model®, Tough Talk Framework.

8 TRUST-BASED RELATIONSHIPS

Trust drives action. Learn to build and lead through it. Includes: HALO Trust and Execution Model®.

9 POSITIVE & MOTIVATING LEADERSHIP

Keep morale up, culture strong, and teams committed. Includes: Motivation Map + Recognition Framework.

10 LEADING DIVERSE TEAMS

Different generations, experience levels, and personalities – lead them all. Includes: Flex-Style Communication Tool.

11 BUILDING SUCCESSFUL TEAMS

Lock it in. Set your rhythm. Lead with consistency. Includes: Leadership Integration Planner.



CORE HALO TOOLS YOU'LL USE

PACT Execution Framework®	HALO Immediate Action Drill®	RACE Decision-Making Model®
ACT Accountability Model®	Feedback Loop® Trust & Execution Model®	3F Adversity Response Model®



WHAT YOU'LL GAIN

- Clear tools for fast, confident decision-making.
- More calm, clarity, and control under pressure.
- Confidence to lead across generations, teams, and tough conversations.
- Less stress. Fewer mistakes. Better team performance.
- A trusted network of rural leaders who understand the load.

WHO IT'S FOR

- On-farm leaders, 2ICs, and team supervisors.
- Farmers stepping into leadership roles.
- Rural professionals who manage people and decisions.
- Agri-businesses wanting leadership consistency across operations.

CHL-AG is about leading better
– under pressure, **in real time,**
on the ground.



WHY CHL-AG STANDS APART?

Most leadership programs weren't
built for farming. This one is.

It's practical, pressure-tested, and stripped of
anything that wastes your time. No fluff. No lectures.
No long-winded theory. Just straight-up leadership
execution that works where you do.

LET'S GET TO WORK